

Residential Sales Statistics  
March 2013

Local Association	2013 YTD # Sales	2012 YTD # Sales	13-12 YTD % Change	2013 YTD Avg Price	2012 YTD Avg Price	13-12 YTD % Change	2013 Mar Sales	2012 Mar Sales	13-12 % Change	2013 Mar Avg Price	2012 Mar Avg Price	13-12 % Change
Ann Arbor Area Board of REALTORS®	535	592	-9.63%	\$250,537	\$203,727	22.98%	204	240	-15.00%	\$304,717	\$251,938	20.95%
Antrim Charlevoix Kalkaska Association of REALTORS®	121	127	-4.72%	\$185,911	\$120,466	54.33%	45	46	-2.17%	\$215,067	\$123,701	73.86%
Battle Creek Area Association of REALTORS®	347	301	15.28%	\$73,600	\$70,425	4.51%	117	107	9.35%	\$76,245	\$65,762	15.94%
Bay County REALTOR® Association	260	301	-13.62%	\$64,870	\$69,942	-7.25%	92	114	-19.30%	\$77,195	\$67,879	13.73%
Branch County Association of REALTORS®	95	110	-13.64%	\$89,616	\$67,774	32.23%	31	42	-26.19%	\$97,508	\$81,481	19.67%
Central Michigan Association of REALTORS®	216	180	20.00%	\$83,323	\$90,993	-8.43%	77	73	5.48%	\$90,981	\$94,556	-3.78%
Clare-Gladwin Board of REALTORS®	134	151	-11.26%	\$61,263	\$55,998	9.40%	47	68	-30.88%	\$64,185	\$53,413	20.17%
Detroit Board of REALTORS®	1,485	1,522	-2.43%	\$18,432	\$14,397	28.03%	555	564	-1.60%	\$19,457	\$13,379	45.43%
Down River Association of REALTORS®	242	405	-40.25%	\$87,857	\$73,081	20.22%	96	171	-43.86%	\$87,392	\$78,547	11.26%
Eastern U.P. Board of REALTORS®	84	87	-3.45%	\$89,245	\$76,544	16.59%	33	41	-19.51%	\$82,471	\$82,271	0.24%
Emmet Association of REALTORS®	130	119	9.24%	\$267,957	\$184,041	45.60%	50	49	2.04%	\$268,370	\$153,662	74.65%
Genesee County	1,229	1,421	-13.51%	\$73,115	\$66,545	9.87%	492	525	-6.29%	\$77,595	\$69,822	11.13%
Grand Rapids Association of REALTORS®	2,993	2,752	8.76%	\$142,386	\$122,543	16.19%	1,167	1051	11.04%	\$150,685	\$125,658	19.92%
Greater Kalamazoo Association of REALTORS®	847	714	18.63%	\$132,097	\$126,716	4.25%	320	295	8.47%	\$128,129	\$123,410	3.82%
Greater Lansing Association of REALTORS®	1,371	1,270	7.95%	\$104,487	\$90,520	15.43%	502	460	9.13%	\$104,553	\$92,329	13.24%
Greater Shiawassee Association of REALTORS®	88	137	-35.77%	\$74,364	\$65,562	13.43%	22	40	-45.00%	\$113,268	\$56,539	100.34%
Greater Wayne County	3,438	3,497	-1.69%	\$104,803	\$81,781	28.15%	1,233	1,296	-4.86%	\$113,369	\$90,139	25.77%
Hillsdale County Board of REALTORS®	75	71	5.63%	\$90,919	\$61,022	49.00%	31	19	63.16%	\$84,400	\$57,400	47.04%
Huron County	25	24	4.17%	\$93,630	\$68,442	36.80%	9	8	12.50%	\$81,256	\$54,125	50.13%
Jackson Area Association of REALTORS®	425	450	-5.56%	\$88,360	\$79,620	10.98%	176	196	-10.20%	\$91,135	\$82,335	10.69%
Lapeer County	219	217	0.92%	\$121,561	\$103,348	17.62%	83	80	3.75%	\$135,649	\$92,953	45.93%
Lenawee County Association of REALTORS®	221	223	-0.90%	\$90,028	\$70,821	27.12%	81	101	-19.80%	\$96,040	\$75,251	27.63%
Livingston County	580	539	7.61%	\$180,358	\$160,797	12.16%	192	219	-12.33%	\$183,450	\$161,358	13.69%
Oakland County	3,819	3,749	1.87%	\$183,922	\$150,616	22.11%	1,453	1437	1.11%	\$191,658	\$161,754	18.49%
Macomb County	2,572	2,571	0.04%	\$106,617	\$89,922	18.57%	951	948	0.32%	\$105,727	\$91,318	15.78%
Mason-Oceana-Manistee Board of REALTORS®	157	174	-9.77%	\$100,014	\$102,158	-2.10%	58	76	-23.68%	\$96,762	\$118,320	-18.22%
Midland Board of REALTORS®	161	174	-7.47%	\$137,671	\$124,851	10.27%	74	76	-2.63%	\$140,530	\$124,704	12.69%
Monroe County Association of REALTORS®	299	237	26.16%	\$120,010	\$114,316	4.98%	114	106	7.55%	\$126,570	\$115,849	9.25%
Northeastern Michigan Board of REALTORS®	111	117	-5.13%	\$60,915	\$74,775	-18.54%	44	49	-10.20%	\$61,834	\$90,412	-31.61%
Paul Bunyan Board of REALTORS®	281	299	-6.02%	\$74,685	\$65,137	14.66%	105	101	3.96%	\$74,142	\$66,295	11.84%
Saginaw Board of REALTORS®	416	473	-12.05%	\$72,127	\$65,920	9.42%	145	180	-19.44%	\$82,737	\$71,513	15.69%
Sanilac County	41	36	13.89%	\$72,009	\$51,031	41.11%	20	8	150.00%	\$66,840	\$28,488	134.63%
Southwestern Michigan Association of REALTORS®	536	559	-4.11%	\$160,220	\$142,125	12.73%	204	232	-12.07%	\$171,740	\$134,007	28.16%
St. Clair County	302	321	-5.92%	\$103,159	\$89,132	15.74%	118	125	-5.60%	\$108,215	\$95,993	12.73%
St. Joseph County Association of REALTORS®	129	125	3.20%	\$95,069	\$76,607	24.10%	59	57	3.51%	\$104,176	\$86,020	21.11%
Traverse Area Association of REALTORS®	479	442	8.37%	\$188,880	\$185,281	1.94%	178	180	-1.11%	\$197,004	\$178,878	10.13%
Tuscola County	58	51	13.73%	\$60,620	\$49,005	23.70%	21	19	10.53%	\$68,416	\$51,163	33.72%
Upper Peninsula Association of REALTORS® *	375	340	10.29%	\$102,026	\$93,484	9.14%	132	136	-2.94%	\$106,844	\$97,767	9.28%
Water Wonderland Board of REALTORS®	357	353	1.13%	\$88,654	\$84,575	4.82%	130	148	-12.16%	\$97,683	\$91,886	6.31%
West Central Association of REALTORS®	270	250	8.00%	\$72,081	\$78,288	-7.93%	112	109	2.75%	\$77,576	\$72,230	7.40%
West Michigan Lakeshore Association of REALTORS®	781	782	-0.13%	\$141,160	\$129,600	8.92%	319	331	-3.63%	\$157,023	\$132,657	18.37%
<b>TOTALS</b>	<b>26,304</b>	<b>26,263</b>	<b>0.16%</b>	<b>\$109,965</b>	<b>\$94,925</b>	<b>15.84%</b>	<b>9,892</b>	<b>10,123</b>	<b>-2.28%</b>	<b>\$116,551</b>	<b>\$96,516</b>	<b>20.76%</b>

\*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula